

To: Tender Participants

E-Tender (Online) No. 51/22 For the Supply, Implementation & Support of a Charging Management System for Bus Depots (the “Tender”)

Clarification Notice no. # 3

Ayalon Highways Co. Ltd. (the “**Company**”) is hereby publishing a clarification to the Tender Documents, as follows.

This notice centralizes the questions raised, unifying similar questions, with no background detail or identifying data.

	Volum e	Section	Question	Answer															
1.	B - Append ix A1	7	It is clarified that the Company, all those on its behalf, and all entities listed in Section 7, shall be users of the System, as to be determined by the Company and updated from time to time. The number of users shall be unlimited.																
2.	B – appendi x A2	2.1.7 11.7	<p>The following Additional Developments shall be added as section 2.1.7 and section 11.7 of Appendix A2:</p> <table border="1"> <thead> <tr> <th></th> <th>General System</th> <th>Month s</th> <th>from signing date/req uest</th> <th>Included in base price (If No - will be paid in accordance with Section 10.2 of Agreement)</th> </tr> </thead> <tbody> <tr> <td>2.1.7</td> <td>Connectivity type (Cellular/Wi-Fi/LAN) and signal strength (RSSI) if sent by the Charge Point.</td> <td>3</td> <td>request</td> <td>Yes</td> </tr> <tr> <td>11.7</td> <td>The System will integrate with the operator’ telematics system, pulling the SoC, location, kWh/km</td> <td>6</td> <td>request</td> <td>No</td> </tr> </tbody> </table>		General System	Month s	from signing date/req uest	Included in base price (If No - will be paid in accordance with Section 10.2 of Agreement)	2.1.7	Connectivity type (Cellular/Wi-Fi/LAN) and signal strength (RSSI) if sent by the Charge Point.	3	request	Yes	11.7	The System will integrate with the operator’ telematics system, pulling the SoC, location, kWh/km	6	request	No	
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3.	A	3.1.5	Can a supplier or a local exclusive distributor of the developer meet the threshold condition?	No.															

4.	A	3.1.5	Can the System be developed by a supplier of the Bidder?	No.
5.	A	3.1.5	Does a white labeled version that was custom developed for Israel meet the definition of a “developer” of the proposed system?	No.
6.	A	3.1	Does LOI (Letter of Intent) to establish a Joint Venture if selected as a winning bidder meet the threshold?	As stated in Section 3.1.1, all members of the JV must sign the Proposal (all Tender Documents). Such signatures shall be deemed as an approval from each member to provide the services as a JV together with the other member, in the event the Proposal is declared as a Winning Proposal.
7.	A	3.1	The Bidder wishes to demonstrate its compliance with the threshold conditions through a subcontractor. Alternatively, the Bidder requests to change the holding percentage of the JV in a way that the Israeli member shall be entitled to hold more than 20%.	Requests denied.
8.	A	3.1.7	Does this threshold condition apply only to managing Charge Points located in Israel?	No
9.	A	7.3.6	Please link the consideration to the CPI instead of EURO/USD.	Request denied.
10.	A	9.1.2	Please clarify whether a 24/7 call center service will entitle the Bidder to an additional score.	No. A 24/7 call center is a mandatory requirement as stipulated in section 5.1 of Appendix A1, and will not be scored.
11.	A	9.1.2	Please grant the Bidder with additional scoring for mobile units with nationwide distribution service.	Request unclear.
12.	B	12	Please delete this section.	Request denied
13.	B	18	Please amend the section as follows: <ol style="list-style-type: none"> 1. The liability shall be according to the law. 2. The Supplier will not be liable for any indirect liability. 3. The Supplier will be liable only to an amount limited to the consideration accumulated by the Supplier until the time of the claim. 	Requests denied
14.	B	18.4.1	Please amend this section as follows: <ol style="list-style-type: none"> 1. Allow the Supplier to obtain Third Party Liability insurance combined 	1. The Company will allow a combined insurance policy, in which the liability limits are at

			<p>with Product Liability insurance and Professional Liability Insurance.</p> <p>2. Add the words "If held liable to the acts and/or omissions of the supplier" after the words "under such insurance".</p>	<p>least those requested in section 18.4 to the Agreement for each individual policy.</p> <p>2.Request denied.</p>
15.	B	18.4.3	Please delete this section (not applicable in Israel).	Request denied
16.	B	18.4.4	<p>Please amend this section as follows:</p> <p>1. Delete the words "including cyber protection".</p> <p>2. Add the words "If held liable to the acts and/or omissions of the supplier" after the words "under such insurance".</p>	Requests denied
17.	B	18.4.5	Please delete the words "and liability due to unintentional.... internet sites".	Request denied
18.	B	18.5	Please replace the words "as long as ...any law" with the words "additional 3 years after the Period of Engagement”	Request denied
19.	B	18.7	Please provide the wording for the "insurances certificates".	Any wording of the insurances certificates which is compatible with the requirements of the Agreement, shall be acceptable.
20.	B – Appendix A1	5.1	Please amend the help desk requirement from 24/7 to: help desk from 8am – 6pm (CET) support desk in English incl. 24/7 active monitoring for tech solution, and from 6pm - 8am only a call center without help desk.	Request denied.
21.	B - Appendix A2	5.1	Please clarify the term “composite schedule” in “Get composite schedule”.	<p>Get composite schedule is a basic command of OCPP1.6 as defined in section 5.7 of the OCPP 1.6 Edition 2:</p> <p>“The Central System MAY request the Charge Point to report the Composite Charging Schedule by sending a GetCompositeSchedule.req PDU. The reported schedule, in the GetCompositeSchedule.conf PDU, is the result of the calculation of all active schedules and possible local limits present in the Charge Point.”</p>

22.	B	–	Will the operation be within the scope of the service (MVNO installation, charger configuration, etc)?	Question unclear.
23.	C	2.4	Please clarify the words "active status start".	The words “active status start” refer to the OCPP status message, i.e Available/Preparing/Charging/Failed.
24.	C	2.6	Please clarify which specific development will be required?	The question is unclear – Volume C specifies mandatory capabilities of the proposed system as of the date of submission of the proposal, as a threshold condition to participation in the Tender, whereas Appendix A2 lists future Additional Developments.
25.	C	2.6.3	Please clarify the words "ocpp configuration keys".	OCPP Get Configuration request, as described in section 5.8 of the OCPP 1.6 Edition 2.
26.	C	3.3.7	Please clarify what the current tariff structure is in Israel.	The applicable tariff is according to the usage time period, and starting next year is expected to be classified as follows: 5pm-10pm: Peak 10pm-5pm: Off-peak The rates will change based on the day of the week (weekday/weekend rate) and the month.
27.	C	4.3	Please clarify what kind of service is requested in “Support static load balancing based on a fixed limit for each level as defined above” and kindly provide some examples,	This section refers to standard load balancing based on the topology of the Depot For instance, if there are 10 Charge Points of 90kW under the same panel or the site capacity is limited to 500kW, the aggregated power cannot exceed that limit. The load should be distributed evenly as defined in section 4.4.
28.	C	4.4	Please clarify the term “even distribution” in “Supports load balancing policy of even distribution (for operating charge points)”.	Even/Equal distribution load sharing principle distributes the available power equally between all Charge Points in use at any given moment. For example: if five chargers are in use, each will receive 20% of the total available power. When one Vehicle departs, the power is distributed

				between the four remaining chargers in use, meaning each Charge Point will receive 25% of the total energy.
29.	C	9.2	Please clarify the requirement “the system automatically updates the charging plan with every new input (vehicle plugging in, transaction start)”. Does this mean the System shall need to be interfaced with a generic schedule management system?	For this specific requirement there is no need for external integration. This requirement means that when the system identifies that a Vehicle has plugged into a Charge Point or a transaction started, the charging plan should be updated accordingly.
30.	D	4.2	Please clarify which charger firmware version is meant specifically.	The charger FW version number as sent from the Charge Point

This document is integral part of the Tender Documents, and the Participant is requested to attach a signed copy thereof to its Proposal.

Name of Participant: _____ Participant's Signature:
 _____ Date: _____